

Family of Kin,

It is nearing the end of our Kin year and I am looking forward to celebrating a year well done by every club and member in this great district. As District Convention draws near, I have been working hard to present a balanced budget to you, the members, for your review and approval. As I am sure you are all aware, our membership numbers have dropped drastically over the last 4 years. In these past few years, we have lost approximately 260 members because of the effects from Covid-19 as well as annual roster clean ups. This equates to over \$15,000.00 in lost dues revenue which equates to approximately \$17.00 per member. When you factor in the cost of goods (ie: gas, food etc.) with decreased revenue and increased expenses, we need to find a viable solution going forward.

As a result of the decrease in revenue year over year, I am proposing two solutions to balance our budget.

- 1. Dues increase of \$5/member going forward.
- 2. Transfer of \$4,415.00 from surplus money.

Both options are only a temporary solution. My theme for next year is "Grow Your Club, Grow Your Potential". As we emerge from the Covid-19 pandemic, we must work hard at growing our membership by engaging new members in our clubs as well as retaining our current members. We should also step outside of our own local area and help support other communities to charter new clubs so that we can sustain growth over the coming years. It has always been known that Kin is the best kept secret. Let's shout it to everyone and get the secret out that Kin is the BEST!!

Please look at both proposed budget documents and come prepared to discuss which option looks better to you, the members. Feel free to reach out to me with any comments or suggestions prior to District Convention by email <u>tallan@kincanada.ca</u> or by phone/text at 306-921-6009.

Yours in Kin, Tammy Allan Vice Governor District 3 Kin

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